

## Truist strengthens middle market banking team in New Jersey

TRENTON, N.J., March 12, 2025 /PRNewswire/ -- Truist announced today the hiring of veteran commercial banking executive Gino Di Saverio, who leads a growing middle market banking team in New Jersey that includes three other recent hires.

"Gino's sterling reputation for generating new client relationships and building high-performing teams will greatly benefit Truist," said Travis Rhodes, Truist's regional president for New Jersey and Pennsylvania. "His experience and leadership will help Truist grow its presence in the market and deepen relationships with existing clients."

Truist's middle market banking team offers tailored strategic advice to mid-sized companies, delivering holistic financial solutions including corporate finance, credit needs and cash management to help clients achieve their vision and financial goals.

Di Saverio, who joins Truist with more than 15 years of experience at leading banking institutions, has overseen regional strategy, business development and performance for middle market companies in New Jersey. He has held various roles of increasing responsibility in relationship management, credit risk and business development.

"I'm looking forward to being part of a growing middle market banking team and helping Truist expand its expertise, coverage, and capabilities," said Di Saverio. "The collaborative culture at the firm, combined with the opportunity to team with its current roster of industry-leading consultants, is very exciting."

Di Saverio joins other recent hires to bolster the breadth and depth of Truist in middle market banking, including:

- Michael Kourtis, middle market banker, brings more than 17 years of experience at major financial services providers in New Jersey. His career has focused on helping middle market companies with revenues between \$100 million and \$1 billion in metro New York and New Jersey.
- Scott Tricarico, middle market banker, has more than two decades of banking experience, serving New Jersey-based companies ranging from \$20 million to \$1 billion in revenue size. Scott started his career as a syndicated and leveraged finance banker.
- Michael Vara, middle market banker, brings experience in corporate banking, strategic client management and market expansion. Previously, he led key industry relationships at top financial institutions in metro New York.

"We're excited to continue to invest in our middle market team in New Jersey," Rhodes said. "With the addition of these new teammates, we are bringing in experienced, high-quality talent to grow and deliver more value to our clients."

### About Truist

Truist Financial Corporation is a purpose-driven financial services company committed to inspiring and building better lives and communities. As a leading U.S. commercial bank, Truist has leading market share in many of the high-growth markets across the country. Truist offers a wide range of products and services through our wholesale and consumer businesses, including consumer and small business banking, commercial banking, corporate and investment banking, wealth management, payments, and specialized lending businesses. Headquartered in Charlotte, North Carolina, Truist is a top-10 commercial bank with total assets of \$531 billion as of December 31, 2024. Truist Bank, Member FDIC. Learn more at [Truist.com](https://truist.com).

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